

Willett to Lead Northeast Acquisitions for New Boston Fund

January 25, 2013



David Willett has been promoted to Regional Director of Acquisitions for New Boston Fund, Inc.'s Northeast region. He will be based in Boston and cover Fairfield County as well as urban markets from New Jersey up through Boston.

In his new role, Willett is responsible for identifying, analyzing and evaluating acquisition, development and joint-venture opportunities in (markets).

He previously held similar responsibilities for New Boston's Southeast portfolio, focusing on the

company's growth and building an investment strategy that spanned from Raleigh, N.C. to Miami, Fla.

Willett directed the effort to restart New Boston's acquisition platform coming out of the recession with a series of distressed office acquisitions in Orlando, FL in May 2010. Since then, Willett has executed approximately \$160 million in transactions comprised of more than one million square feet stretching from Raleigh to Miami.

Overall, Willett has spent the last six years covering multiple markets for New Boston, including Colorado, Texas, Florida, Georgia and North Carolina with a focus on executing distressed real estate transactions.

He currently serves as a "Developing Leader" member of NAIOP and a "Young Leader" member of the Urban Land Institute (ULI). He was recently appointed to the selective Developing Leaders Forum of the NAIOP National Forums, which is comprised of 20 members who have been identified as emerging leaders within their field.

Willett earned his Master of Business Administration from The Wharton School of Business at the University of Pennsylvania with a dual major in Real Estate and Entrepreneurial Management, as well as his Bachelor of Arts degree in Economics from Williams College.

Outside of the real estate industry, Willett enjoys volunteering in the community as a youth soccer coach at the YMCA of Greater Boston, being an active planning committee member for the annual Families First Fathers' Breakfast, and as a fundraiser and participant in the Golf Fights Cancer Golf Marathon fundraiser for The Hole in the Wall Gang Camp.